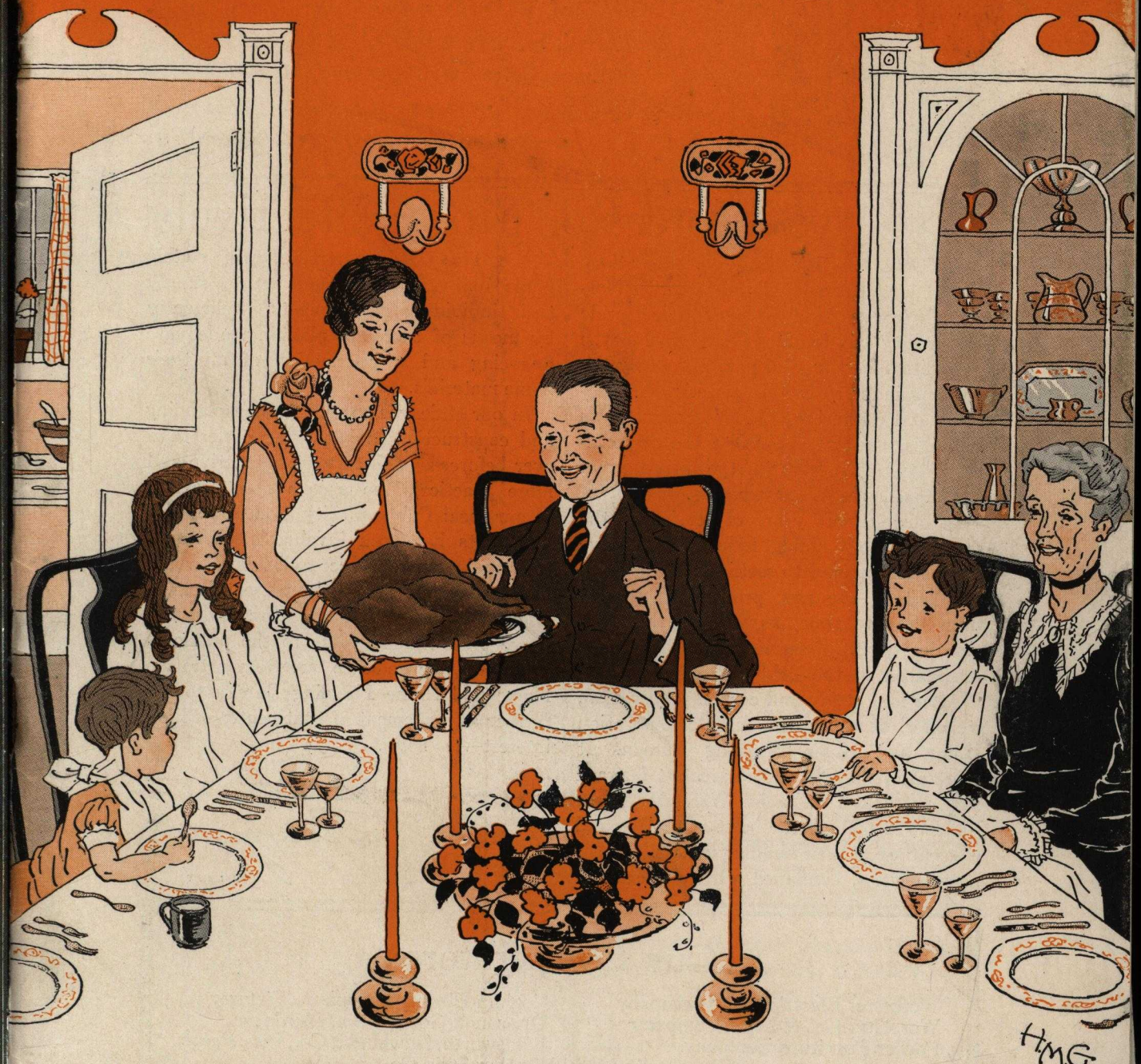
The SAWYER LOG

A Magazine of Home Building



Demonstration Home Number

November, 1927

The SAWYER LOG

A MAGAZINE OF HOME BUILDING

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VOL. I NOVEMBER, 1927 No. 10

To Serve Worcester More Effectively

WORCESTER'S building operations have gone hand in hand with Worcester's growth and progress. Our pride in our city has found its reflection in the recognition of the vital part played by the building industry in this material development and expansion. As Worcester grows it builds, and we appreciate the responsibility which goes with the privilege of participating in its construction.

In our fifty-six years of service in the ranks of the building industry, we have always endeavored to seek out and present the best of the new products developed from time to time, as well as the most practical forms of service which have been introduced in the field of construction.

After long study and careful preparation, we offer, at this time, our Demonstration Home and Home Planning Bureau. It represents, we believe, the greatest forward step yet taken to assist Worcester home builders in making the most attractive and efficient use of their building dollars. These new facilities, combined with our existing Home Finance Department, will enable home builders and remodelers to supply their individual requirements intelligently by means of thorough planning, adequate financing and wise selection of all their home materials.

In our endeavor to make home planning and construction in Worcester easier than ever before, as well as more attractive and more practical, the excellent coöperation of our local Public Utility Companies and merchants has been invaluable. Without their assistance our accomplishment would have been impossible in its present form.

With the belief that our latest effort will prove of continued value to the public of Worcester, we dedicate our Demonstration Home and Home Planning Bureau to the further advancement of that center of life's interest—*the home.*

W. H. Sawyer

PRESIDENT

Our Co-operators

Worcester Electric Light Company
Worcester Gas & Light Company
Fowler Furniture Company
Coghlin Electric Company, *Fixtures*
Duncan & Goodell Co., *Hardware*
Wadsworth, Howland & Co., Inc., *Paints*
Chamberlin Metal Weather Strip Co.

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OUR new Home Planning Bureau, where you may obtain counsel on building a new home or remodeling your present one. The walls of this room are of Celotex, covered with Textone in a vivid duotone effect. The woodwork is finished in black, contrasting very effectively. The floor is of birch, treated with a mellow brown stain.

Your Home—and How to Get the Most for Your Building Dollars

WHEN you wish to build a new home, or remodel or improve your present one, you will want to know many things. Our Home Planning Bureau is well prepared to answer them. Pictures and plans of many Worcester homes, numerous house designs in all architectural types, and a wealth of practical information have been assembled here to aid you in getting the greatest building value for your money.

Counsel on planning, financing, selection of a home site, choice of reliable contractors, and judicious use of materials may be obtained at our Home Planning Bureau.

If you are interested in remodeling, we have numerous pictures and much practical information that will suggest the variety of possibilities for enhancing comfort, beauty and value.

Thorough, intelligent planning cannot be over-estimated if you are to have a comfortable, durable home at an economical price.

Make use of this service. It has been established to help you get the most for your money.

Remodeling Exemplified in Our Demonstration Home

"REMODELED almost beyond recognition" might be an apt way to describe the improvements we have worked on the old brick house that stood on our Lincoln St. property, adjacent to the lumber yard. The house was thoroughly renovated and most of the interior partitions were taken out.

A very careful study of the floor areas was made to utilize to the utmost every possible space for practical demonstrations of the use of the furnishings and equipment installed by the local establishments coöperating with us, and of the many building products we sell.

THE Entrance, an example of tasteful, carefully planned remodeling. Note especially the distinctive Morgan Colonial entrance door, and the Corbin Colonial wrought iron hardware. Chamberlin metal weather strips and the brass threshold keep out dust and cold draughts. Wadsworth-Howland Bay State Paint protects the entrance woodwork.

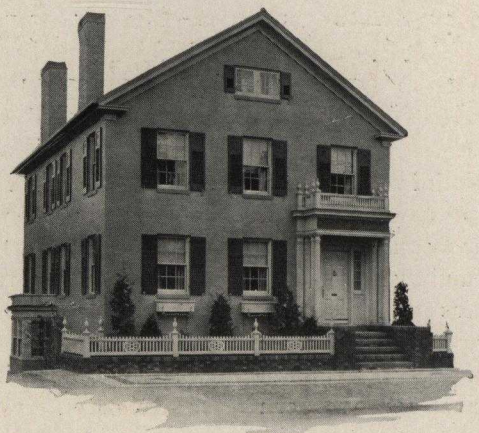
The north roof exposure is covered with Flintkote Montauk Green Thick Butt Asphalt Shingles. The opposite side is laid with Johns-Manville mottled blue-black asbestos shingles.

Much attention was given to the proper presentation of the noted Morgan Woodwork. Since the architecture of the house is Colonial, prominence was given to Colonial designs. The entrance and the staircase are outstanding examples of Morgan craftsmanship. Many different styles of Morgan doors are used and more are exhibited on a special display rack. Morgan shutters add beauty to all the windows. The mantels, the corner china cabinet, the telephone cabinet, the kitchen and bathroom cabinets and the breakfast nook are also from our standard Morgan stock.

The trim around all the doors and windows in the house is TrimPak, the carton-packed interior trim, distinguished for its beauty of pattern, its wonderfully smooth finish, and the saving of the carpenter's time it affords because of its being cut to the proper length for use when delivered.

As a demonstration of space-saving built-in breakfast nooks, we have used an Inwall Breakfast Nook in the kitchen. Several other Inwall units, including one which combines both breakfast table and ironing board, may be seen in the Display Room.

Celotex has been used extensively throughout the house, serving variously the purposes of insulation, sound deadener and plaster base, as well as that of a finished wall surface.



THE Sawyer Demonstration Home, as remodeled from an old dwelling. Its sturdy simple lines have been modernized by the addition of the new entrance with fluted columns, the formalized terrace and shrubbery, and the colorful Morgan Colonial shutters.

THE Living Room. Worthy of special attention are the glistening oak floor, the simple Morgan Colonial mantel, the appropriate lighting fixtures from Coghlin's, and the drapes, furniture, and andirons from Fowler's. The walls are finished in pearl Plastint. Celotex is used as the plaster base.

The visitor will be impressed with the slight sound of street noises, which is due to the use of this material. Celotex also keeps down heating expense and will keep the house comfortably cool for next summer's visitors. For plaster or for application of the new wall finishes, Textone and Plastint, Celotex is demonstrated to be ideal. That it is an attractive wall surface itself is proved by its use in the Nursery and Sewing Room. Industrial Celotex, a more economical grade used only for insulation, is used under all floors and beneath the shingles on the roof.

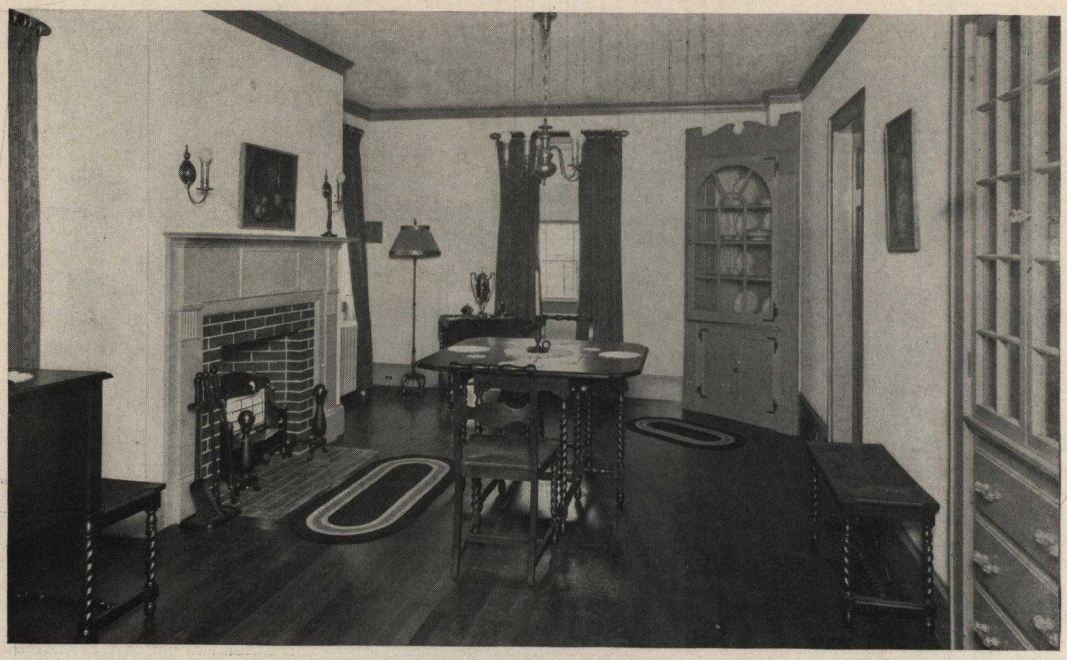
The products of the U. S. Gypsum Company, comprising Sheetrock Wallboard, Textone (the plastic paint), Plastint (the colored finishing plaster), Bundled Rocklath and Red Top Gypsum Plaster were extensively used. Wall finishes obtained by the use of both Textone and Plastint appear in many effective color combinations and textures.

GRACE, strength and beauty are combined in this Morgan staircase, as glimpsed from the living room. The antique finished lantern sheds the welcoming light of hospitality.

Much of the cheerfulness of the kitchen is due to the colorful Upson Tile in its square, tile-like pattern.

The lustrous Oak Flooring is our popular "Meadow River" brand. For beauty of grain and textures, these floors are seldom excelled.

Both maple and birch flooring are from the mills of Mitchell Bros. These floors have been stained in several surprisingly beautiful tones with the newly developed stains from the Marietta Paint & Color Co.



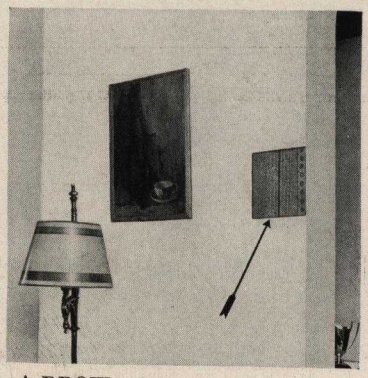
THE Dining Room. The distinctive American walnut dining suite is built to meet the requirements of the modern medium-sized home. The Radiant-fire contributes warmth and cheerfulness to the room. The walls are built of Rocklath and finished in pearl Plastint. Truly Colonial is the Morgan corner china cabinet, with its harmonizing forged iron hardware by McKinney.

Distinctive Furniture from Fowler's

FURNISHINGS for the Sawyer Demonstration Home have been arranged and fitted to the Georgian style of the house itself.

Entering the front hall, one finds a typically Colonial braided rug, flanked by an attractive console table and mirror on the right and, farther down, beside the staircase, a Colonial grandfather clock simple in design yet rich in coloring and carving.

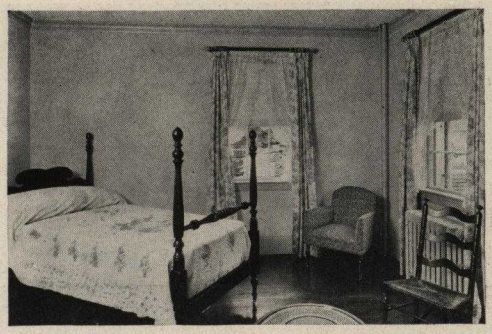
Slightly to the left of the entrance, one sees through a wide, arched, colonial doorway into the Living Room. The beautifully grained oak floors set off to perfection the hooked rugs of scattered sizes. This room is not overdone with massive pieces. Easy lounging chairs in denims and tapestries, Windsors of the ladder-back and fiddle-back varieties, a mahogany secretary, and two or three odd tables (one of which is a replica of the Duncan Phyfe type) amply furnish this sizeable room.



ARROW points to a section of the living room wall cut away to show the correct application of plaster over Celotex. A number of such sections have been left in the house, so that you may see the various methods used.

From the Living Room, one looks into the Dining Room and finds a group built exactly to the requirements of the modern, medium-sized dining room. The table takes but little space when closed, yet opens large enough to sit six or eight people easily. Chairs and rush seat benches are combined to

give this group an appearance that is "different." A tea wagon and a small buffet complete this ensemble. The wood itself is a dull, wax-finished American walnut decorated in a pleasing and colorful medallion design.



THE Bedroom, attractively but inexpensively furnished. A genuine Canadian homespun spread adorns the Colonial four-poster mahogany bed. The birch floor is finished with an attractive mahogany stain. The Sheetrock walls are finished with Textone in a lovely "Martha Washington" texture.

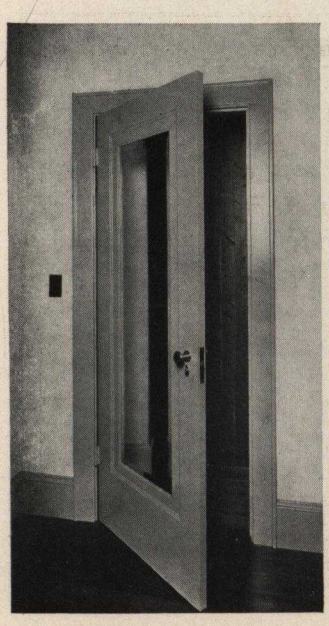
Leading off the Dining Room, there is a Colonial bedroom, which is very attractively yet inexpensively furnished with a tall-posted mahogany bed on which is a Canadian homespun spread. A lowboy and a highboy, with toilet mirror, complete this room arrangement.

Upstairs there is a Radio Room fitted with a Fada cabinet radio set, and a John Bunny chair in dark brown morocco leather. The radio will please the ear, and the chair is sure to rest the body, due to its scientific design.

On the third floor is the Sewing Room, which will delight every woman who enjoys doing her own dressmaking. Along with the best of sewing machines are a few comfortable Betty Lou chairs and an extension Day Bed with colonial mahogany ends and a denim-covered mattress. Bright overhangings at the windows complete this room.

Next to the Sewing Room is a room which very few homes afford yet all mothers wish they had, namely, the nursery. Here everything has been done with the small child's pleasure in mind. There is a charming little single bed with its nursery-rhyme decorations in colors, a dresser and rocker to match it, while the walls and draperies both are designed with the child's love of pictures uppermost in thought.

The keynote of the furniture throughout the entire house has been simplicity. Nothing is elaborate, nothing is overdone.

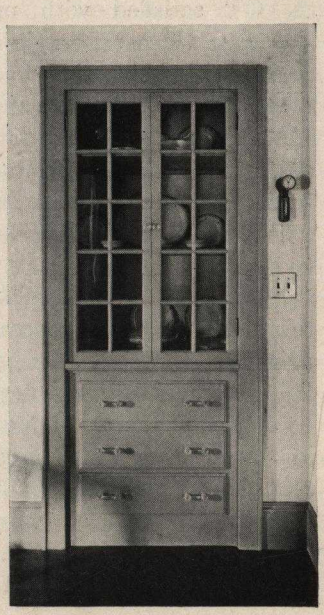


Cedar-Lined Closet with Mirror Door

THE Morgan Lockwood mirror door (at left) opens from the coat closet, which is lined with fragrant Arro-matic Cedar. The Corbin spun brass door knob is an adaptation of an old Colonial pattern.

Built-In Colonial China Cabinet

THE cabinet at the right shows the possibilities in assembling various standard millwork units into attractive built-in furniture at low cost. We used a chest of drawers, some shelving and stock doors. The handsome frame around the cabinet was achieved by the use of TrimPak, the beautiful interior trim that is used throughout the house. In a convenient location at the right of the cabinet is the Honeywell Heat Regulator.



THE Radio Room. The Fada Eight-Tube Console Model Radio from Fowler's brings delightful, clear-toned music for the enjoyment of visitors to the Demonstration Home. The beautiful Fada speaker which hangs in the living room is connected with this set. The radio room walls are of Celotex, with a most pleasing Textone finish. The woodwork and doors are finished with a dark oak stain from Wadsworth-Howland. The ceiling is of Acousti-Celotex, the sound-absorbing qualities of which facilitate clear reception.

Charming Electrical Fixtures from Coghlin's

NOT satisfied with merely furnishing our Demonstration Home with attractive fixtures, the Coghlin Electric Co. made a careful study of our needs, adapting the various types and styles of fixtures and lighting effects to the individual rooms.

Worthy of special mention are the copper lantern which sheds an inviting light over the entrance door, the Colonial fixtures in living room, dining room and hall, the imported glassware shades over the breakfast nooks, the simple Colonial cut glass globe of the second floor hall light, and the Duplexalite indirect lighting units placed in three of the second floor rooms.

ABOVE is one of several sketches loaned by the Worcester Art Museum School, H. Stuart Michie, Principal. These paintings, the work of students at the school, typify the high standards of accomplishment attained.

Chamberlin Metal Weather Strips

DRAUGHTS, dust, and soot are effectively barred from the Demonstration Home by Chamberlin Weather Strips. They were applied, as in every case, by skilled Chamberlin workmen and are covered by the unqualified Chamberlin guarantee "for the life of the building."

Hardware in Many Styles from Duncan & Goodell

MUCH of the beauty of our doorway is due to the unique Corbin Colonial hardware furnished by the Duncan & Goodell Co. Here, as well as on the interior, good hardware plays its all-important part. Of especial interest is the fact that every door knob and lock in the house is of different pattern, each chosen to harmonize with the tone of the room. The polished cast brass latches and knobs on several of the doors and the forged iron hinges used on the corner china closet are reminiscent of Colonial days, while the glass handles and knobs on other china cabinets and doors have a more modern appeal. Thoroughly up-to-date hardware has been chosen for both kitchen and lavatories.

THE Nursery, showing how an attic may be finished with Celotex. The floor is 3/8-inch oak. The walls have appropriate stenciled figures. The lamp, with Mother Goose figures and a parchment shade that gives a sky effect, was specially designed by Coghlin's. Draperies and furniture by Fowler's. Flexostay casement fasteners allow one to open, close, and lock the windows without moving the screen.

WARM in winter and cool in summer is this attractive sewing room, for its walls are of Celotex. The floor is of 3/8-inch birch, stained a beautiful green. The electric sewing machine, the glazed chintz Betty Lou chairs and the sewing table would make work a delight in such a room.

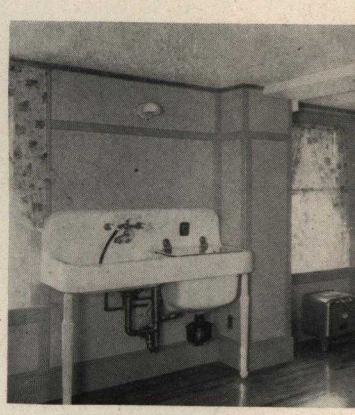
Durable Paints by Wadsworth-Howland

THE importance of good paint in the finishing of a home cannot be over-emphasized. Since labor is by far the greatest item, it pays to use the best possible materials, which cost but slightly more. Practically every finished surface about a home gets wet more or less frequently or requires washing.

For this reason the enameled surfaces of our home have been finished with Wadsworth, Howland & Co.'s Bay State Enamel, while the floors have been given three coats of Wadsworth-Howland Agate Floor Varnish and then thoroughly waxed. Needless to say, these materials will receive a real test.

Cheerfulness and Convenience K

SCENE in the Kitchen. Left to right: Glenwood Insulated Gas Range, Morgan Breakfast Nook with Electric Toaster and Percolator on the table, Kohler Electric Sink, Everhot Wall-Outlet Electric Range. The floor is of clear maple; the walls are of Upson Tile. An imported colored glass lamp shade hangs above the breakfast nook.



ANOTHER Kitchen view. Left t Outlet Electric Range, Utility S Hot Point Electric Range and Corona fixtures are of porcelain and glass.

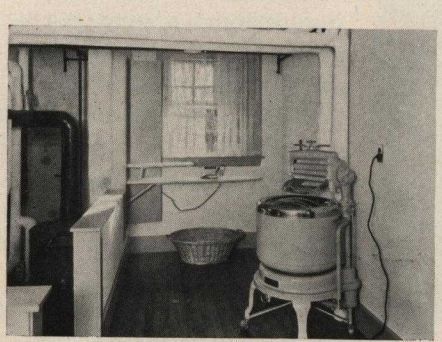
"Red Seal" Electric Home

THE recent adoption of the National "Red Seal" Wiring Plan by the Electrical League of Worcester County, provides the opportunity for Worcester home builders to obtain the maximum of electrical convenience with the minimum of supervision. By simply specifying that their home be wired to conform with "Red Seal" standards, they are assured of both adequate and convenient wiring.

The practical application of this plan is strikingly illustrated here in our Demonstration Home. Three-way switches, remarkable step savers, are installed wherever needed. We are able to flood a room with light before entering, to illuminate the basement at the head of the stairs, and to turn off upstairs the light we turned on in the hall below.

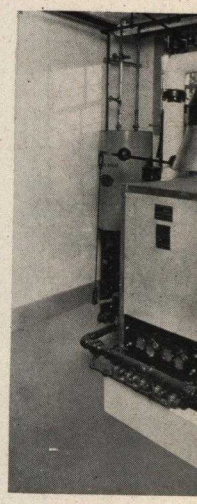
Conveniently placed baseboard outlets enable us to take every advantage of the labor saving, comfort and cheerfulness that electrical appliances provide.

In the basement, for example, there is a double outlet beside the ironing board, two on the laundry wall, one beside each breakfast nook and kitchen cabinet, and another to which the electric refrigerator may be attached, as well as three or four additional ones in the baseboards for the more handy use of the electric vacuum cleaner or floor polisher.



THE Laundry, showing a Morgan built-in ironing board and a Roto-Verso Electric Washer. The floor is No. 1 maple, stained silver gray.

THE Kohl dishwash Corto Radia through the Central Supp



THE Boiler Room Storage Gas W Boiler, Home Inci arrangement, made as fuel, enabled us t and lavatories in wh been waste space.

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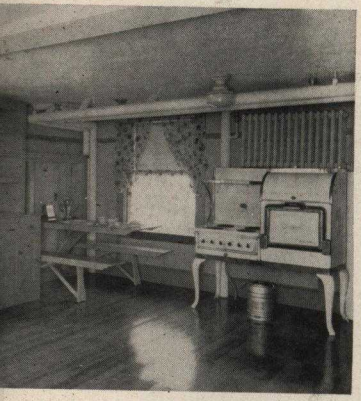

Kohler Electric Sink, Everhot Wall-
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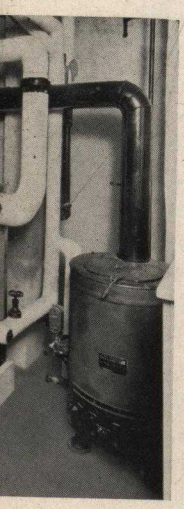

to right: Kompak
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This compact
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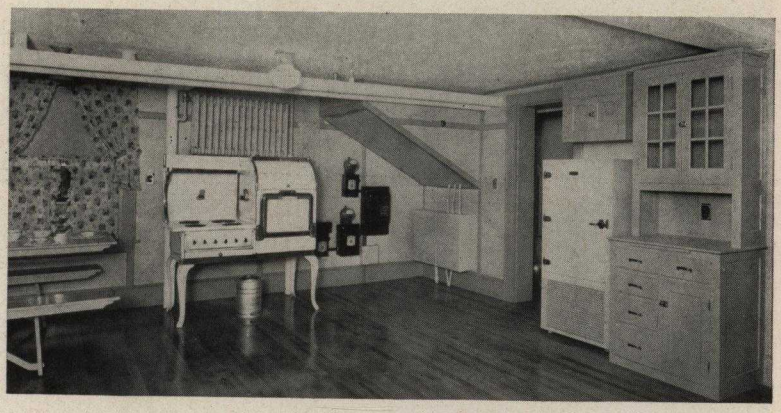


THE north corner of the kitchen, showing electric meters bearing the Red Seal emblem. At right are the Kelvinator Electric Refrigerator and Morgan Utility Six Kitchen Cabinet Units. The ceiling is of Celotex covered with white Plastint. The woodwork is painted with buff-colored Bay State Enamel, a Wadsworth-Howland product.

"Blue Star" Gas Home

THE "Blue Star Home" has a message of comfort for every member of the family. For the woman it means a home with perfect cooking facilities; ample hot water for household purposes; modern laundry essentials; in short, a home easier to manage and keep clean.

For the other members of the family, it means a home easy to keep warm at any season, perfect hot-water service for the many demands of the family.

The "Blue Star Home" must first be an insulated house, which insures a saving in heating costs of 20 to 30%; secondly, it must be heated with a gas-fired central heating plant which gives positive assurance that the home will always be kept warm and comfortable automatically.

The "Blue Star Home" must have a kitchen scientifically planned for today's needs, it must include among other conveniences an insulated, heat-controlled gas range, which eliminates guesswork in baking and cooking. An ample hot water supply is another requirement of the "Blue Star Home." This is accomplished by a gas-fired automatic storage or instantaneous water heater, either of which insures plenty of hot water at the turn of a faucet, always at the temperature desired.

THE Laundry. Left to right: Simplex Electric Ironer, Morgan Mission Staircase, Sweeper-Vac Electric Vacuum Cleaner with floor polishing attachment, Electrolux-Servel Gas Refrigerator. Walls are of Sheetrock finished in stippled Textone.

A VIEW of the entrance hall, showing Morgan staircase and built-in telephone cabinet. The grandfather's clock, equipped with beautiful chimes, is from Fowler's.

Electrical Features

THE busy housewife will find the electrical appliances in the home among the most attractive features.

In the kitchen there is the electric range with its automatic timer which makes it possible to go away in the morning and return at night to find the dinner ready, the electric vacuum cleaner which includes, among its various attachments, one to polish floors, a handy wall outlet electric oven, a fireless cooker and a Kelvinator refrigerator.

In the laundry is the new Roto-Verso electric washer and the Simplex Junior ironer. With these in your home, both washing and ironing can be completed the same day.

The breakfast nooks are provided with the indispensable toaster and percolator, while the tea table in the dining room is equipped with a beautiful "Old English" Urn set.

Completing the electrical equipment is that much-appreciated household addition, the Free Electric Sewing Machine.

The woman who does not hope, some day, to have many if not all of these time- and labor-saving conveniences is hard to find.

Gas, An Ideal Fuel

CLEAN, quiet heat is automatically provided by the Ideal Gas Boiler which we have installed. We have no furnace to fill nor ashes to remove, and we are able to devote the valuable space which is usually taken up by the storage of fuel to more important purposes.

On the left of the Gas Boiler is the Insulated Storage Gas Water Heater, which provides a constant supply of hot water.

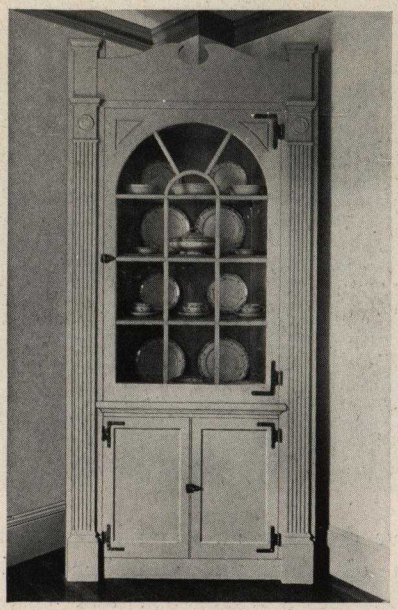
On the right is the Home Incinerator which eliminates the unsightly and unsanitary garbage can. This incinerator is equipped with a powerful gas burner to permit of rapid and complete incineration.

In the laundry is located the new Electrolux Servel Refrigerator. Silent and simple in operation, a tiny gas flame supplies the energy necessary to keep the refrigerator the correct temperature.

In the kitchen is the new Insulated Glenwood Range. In addition to its saving of fuel, meats cooked in the Insulated Glenwood retain their flavor with little shrinkage and evaporation. See it demonstrated.

Planning the Financing of Your Home

OF THE many problems which the prospective home builder is called upon to solve, perhaps the most difficult involve questions of financing. The term financing in this sense is inclusive, involving not only methods of obtaining sufficient money to carry out the building, but whether or not the finished product will fit the owner's pocketbook. By carefully analyzing the cost of owning a home, before building, the temptation to take on too great a financial responsibility may be overcome, to the ultimate benefit of the owner.



THE Morgan Colonial Corner China Cabinet in the Dining Room. Forged iron hinges by McKinney.

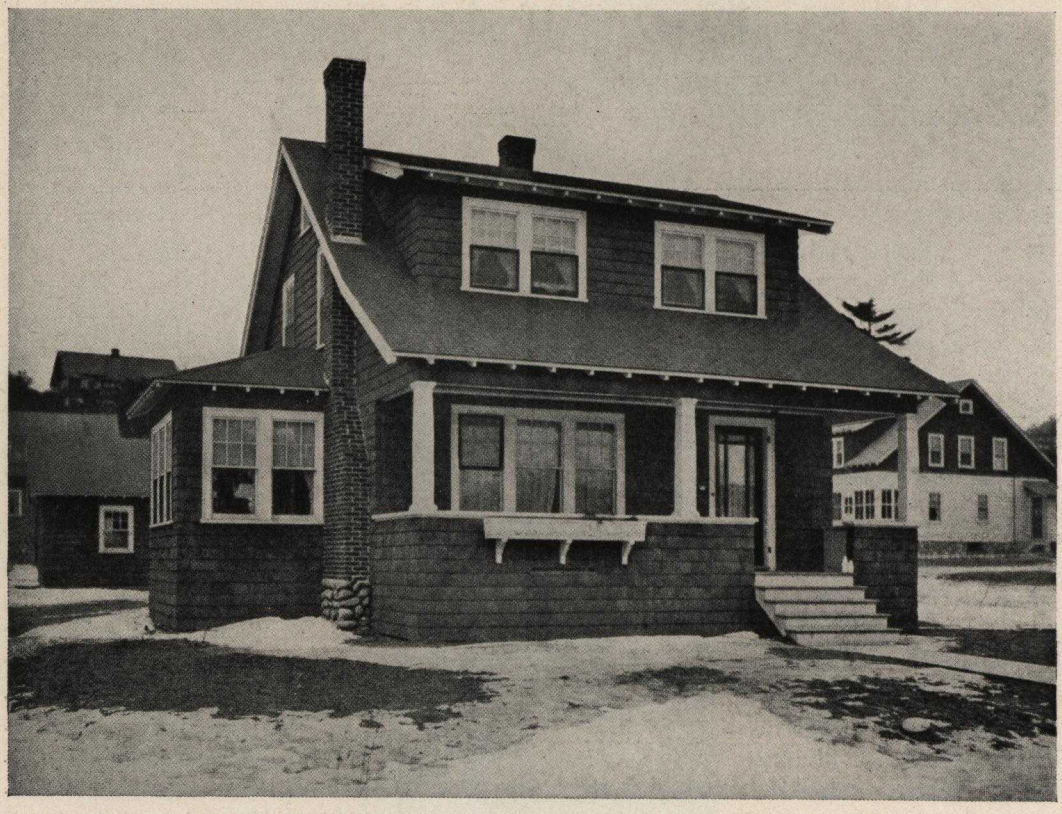
The problems of home owning are deeply mysterious to the average individual. Just because he does not understand them, he is often numbered for many years among the tenants who contribute to the support of a landlord, when all the time he is amply able, financially, to own his own home. Like many other things the costs and other details of home building and owning which seem difficult to understand, become as plain as day when approached from the proper angle. For example, the amount of money that the individual has saved and the portion of his income that he can afford to pay for rent or housing determine his status as a home owner. One who has saved nothing cannot hope to become the owner of a home no matter how humble it may be. Homes are for the thrifty, and for them the problem of getting a home is only a question of how large and fine the home may be.

It would not be wise to start building unless you have in reserve 25% or 30% of the cost of the home decided upon. This need not necessarily be in cash, for, if the builder has a lot or is a carpenter and can do the work himself, these items may be credited against the 25% or 30% and the amount of cash would, therefore, be reduced to that extent.

Having resolved how much you can afford to pay for rent or housing, you must now select a home that can be maintained for that amount. The "Sawyer Home Planning Bureau" has compiled a library containing thousands of home plans and will be very glad to assist you in selecting a home to fit your own particular needs. Before proceeding with the actual building, however, you must be sure you have sufficient ready capital to meet all requirements during the construction period. Experience shows this to be from 60% to 90% of total cost. The deficiency between what you have and the amount needed can be obtained from the "Sawyer Home Finance Department" who will also act as your counselors during the construction, and assist you in arranging your permanent mortgages when completed.

Don't trust to hearsay. Get the counsel of people who make home planning, building, and financing a business.

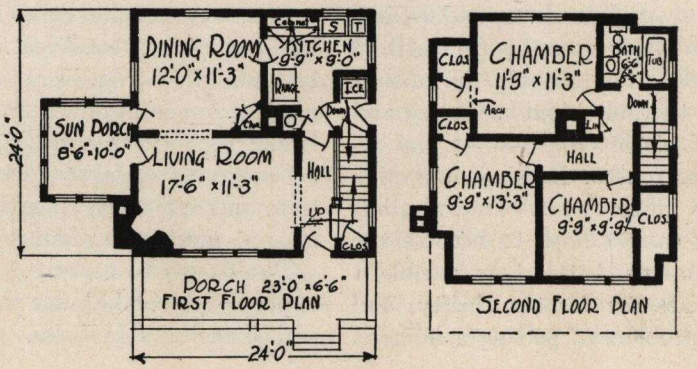
A Practical Small Home



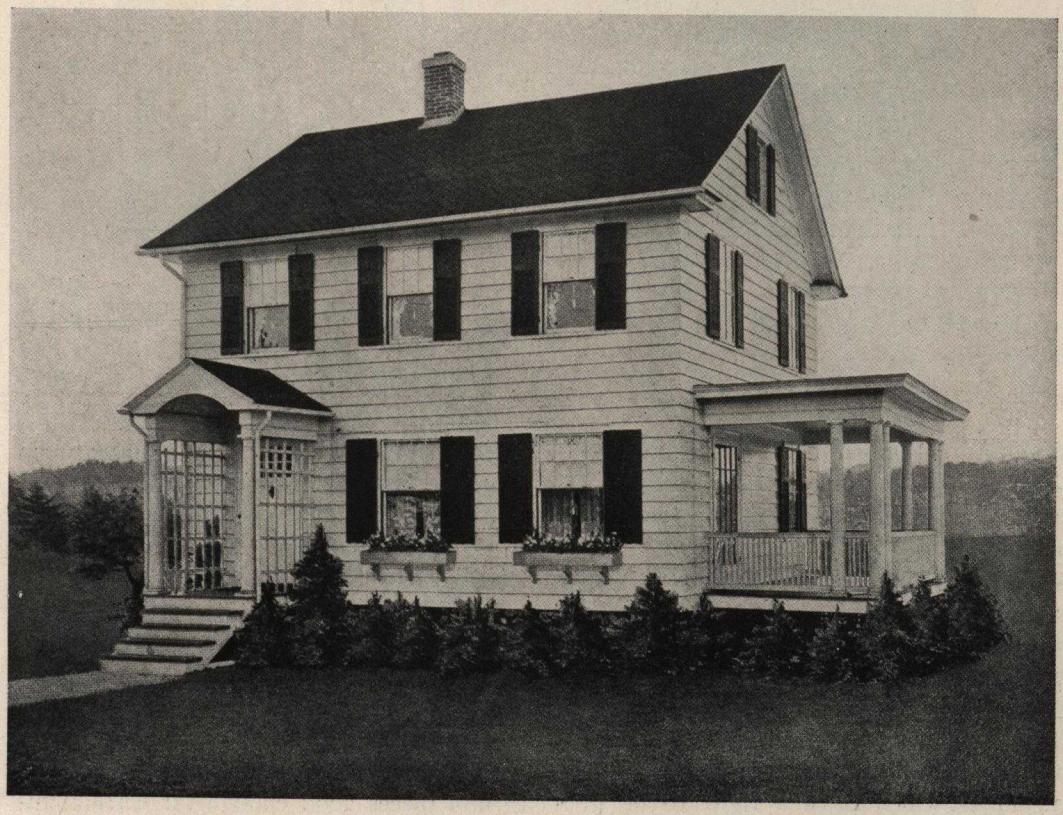
THIS practical, attractive design is an outstanding specimen of American small home architecture. One sees it from coast to coast, always reflecting the same substantiality and comfort. It appears with minor variations, of course, in this instance the corner fireplace is unique.

On the first floor are the entrance hall and living room, dining room, sun porch and kitchen, with a small side entry for ice box and access to the basement. The second floor has three bedrooms, each with closet, and the bath.

This is one of the many attractive homes shown in our plan book, "Sawyer's New England Homes."



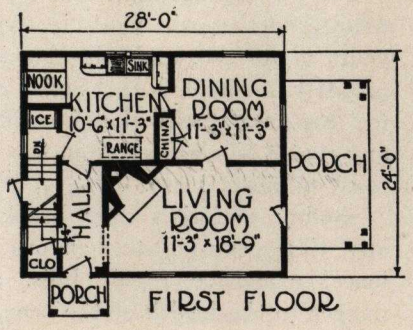
A Neat Colonial Design



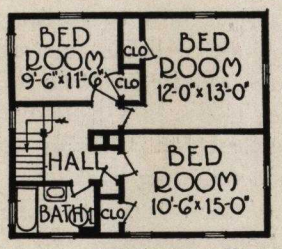
"THE Home the Budget Built" might be the title of this Colonial house. Wise planning has provided exceptional utility and enabled many economies. Yet neither comfort nor appearance have been sacrificed.

On the first floor are the entrance hall, living room, dining room, kitchen, and enclosed side entry. Three well-lighted bedrooms and the bath complete the second floor.

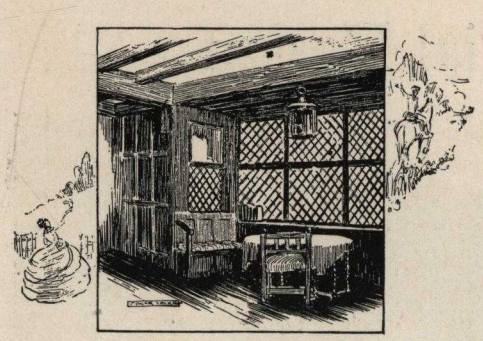
This design was also selected from our plan book, "Sawyer's New England Homes," a copy of which we should be glad to send you.

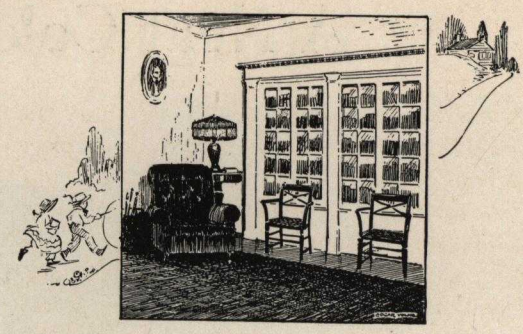


FIRST FLOOR



SECOND FLOOR





The Economy of Quality Materials for Your Home

HOW actually unwise is the man who builds his home just for today—just on the basis of first cost—just a temporary shelter!

Yet here and there are homes whose charms vanish quickly—"investments" that scarcely do credit to the wisdom of the builder.

The home you build today can and should be a shelter for the tomorrows. It will shelter the sort of family associations and memories which have a right to be preserved through the years.

The small home, particularly, can so well be made durable that from the standpoint of economy its slightly greater first cost will in the end stand as a real investment.

Avoid, in your new home, the menace of undue depreciation and repair cost, which so often is the eventual despair of owners of inferior construction.

No builder who becomes properly informed on the subject fails to realize the importance of using reliable materials. Loaning institutions require a certain standard of construction before they will advance money on mortgages, but there is much more to be considered than that.

As a matter of fact, the difference in cost between first-class materials and those that are inferior, is a slight fraction of the entire cost of the house. It would be much better to leave a certain room or feature out of the construction, to be added later, than to skimp on materials that will have to be repaired or replaced in a short time.

Inferior materials cost the home builder money in another way. The largest item in the building cost is labor. Cheap materials require more time to build into the structure, for they must often be partly re-manufactured, or refinished, or sorted to find pieces good enough for certain important points in the construction. All that work takes the time of the men you are employing to build your home, and of course costs you money.

Workmen enjoy fabricating a house with first-class materials, because they know they are building something that will last, and they are able to accomplish more in a day's time.

The well-built home certainly should not require any repair work in the first few years of its use, and with good materials properly assembled the home owner can feel reasonably sure that he will not have any repair bills arising from the "wear and tear" of normal use.

Shoddy materials may break down at any time, causing tremendous inconvenience, expensive repair bills, and often danger to the health of the occupants.

Insurance against poor materials is a simple matter. Good builders and contractors refuse to build shoddy houses, valuing their reputations more than the possibility of immediate profit on a piece of poor work.

A good plan is essential to any piece of good construction. Good plans are the rule rather than the exception today, provided they are prepared by competent architects. When you have a good plan, select a good builder.

Your good builder will figure on good materials, and will see that they are properly built into the fabric of your home.

For years we have been experts on good construction and good materials. Our men have to know good work and good materials because of the nature of our business. Long ago we adopted the policy of selling nothing but the best of every kind of material, and you may be assured that when the materials come from us they will be satisfactory in every respect.

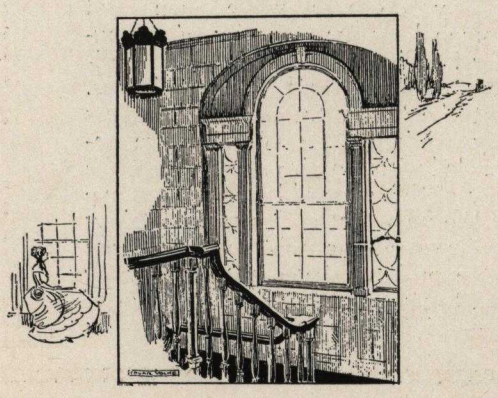
Our buyers of the various lines we sell comb the material markets of the nation for the best standard materials. Our large purchases give our buyers access to the best opportunities for obtaining quality stock at the lowest market prices. We carry large reserve stocks so that we do not have to buy emergency supplies at peak-of-the-market prices. We have a regular buying program, and buy when we know prices are right and quality is up to our standard.

Many good builders buy all their materials from us, knowing from experience that they will not have to worry about quality and will not have to spend money "fixing up" material after it reaches the job.

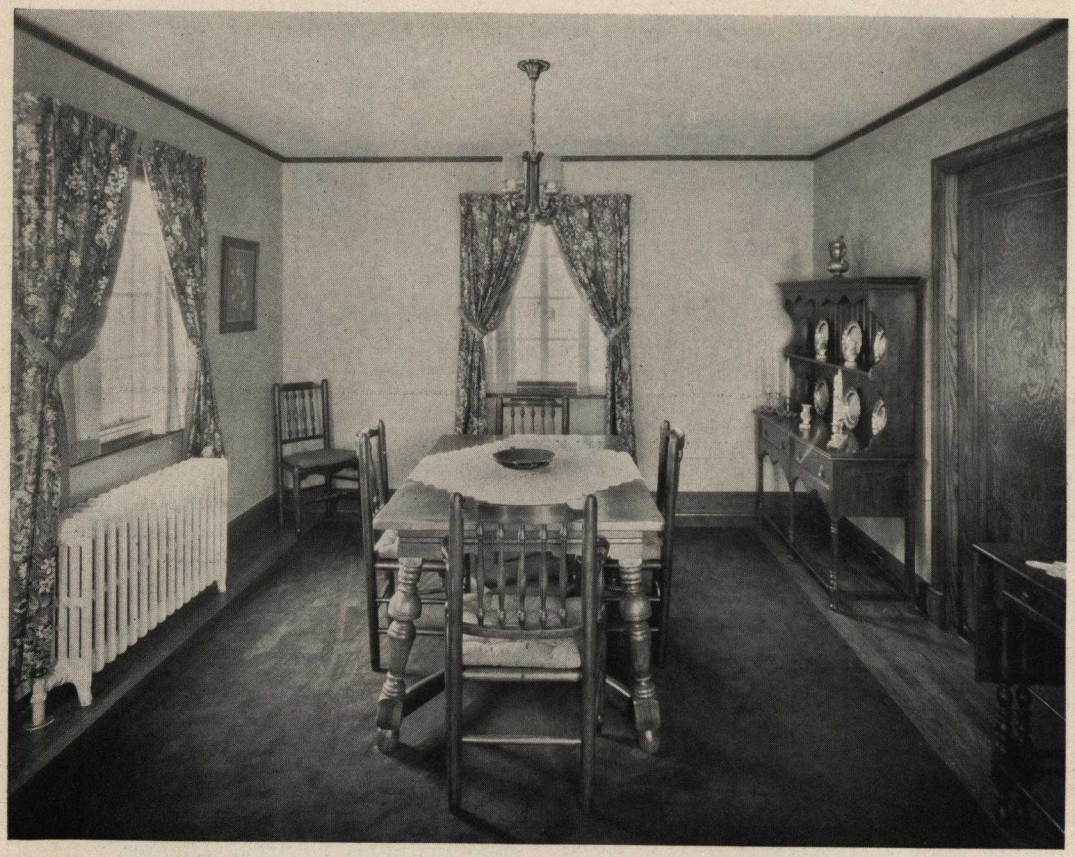
When you are ready to build your home, let our service department show you some of the hundreds of items we carry in stock, and show you how to judge good materials. We keep in daily touch with building operations and can refer you immediately to excellent architects, builders and contractors.

Our service department is constantly offering home-building counsel on all subjects, including financing and the budgeting of your building fund to achieve the best possible result in the finished home. We can tell you how to select materials properly for the various types of home design, how to use a less expensive material where necessary that will serve the purpose practically and enable you to include something in your home that might otherwise have to be left out.

Remember that you pay the price of good materials anyway, whether you get them or not. If you do not get sound, strong durable materials in the first place, you pay for them in repairs later on.



A Tasteful Dining Room



AN ATTRACTIVE dining room. The light, cheerful walls set off admirably the handsome floor and woodwork. The plain walls of today are ideal backgrounds for gay drapes and modern furniture.

A Price They Gladly Pay

IT COSTS money to build a home. And sometimes it calls for the making of little sacrifices; the giving up for a time of certain little pleasures that cost money; possibly the delay of a year or two in the ownership of a motor car. It is an undertaking that requires "backbone," "sand," determination on the part of the men and women who go into it. Then what's the sense of doing it—especially when it is sometimes easier to just keep on renting?

Why do worthwhile men and women long for a family of youngsters? The price is high—in sacrifices, denials and inconveniences. But the happy fathers and mothers pay willingly, gladly—and are rewarded with happiness. It is just the way of this good old world—just one of the beautiful and inspiring things of life—that the right sort of women and men have the courage to pay for and to protect the two best things of all—children and a home.

FREE LITERATURE

that will help you in building or remodeling

PLAN BOOKS

"Sawyer's New England Homes"
"When You Build Build Right"

FINANCING

"You Can Own That Home"
"Home Finance Plan"

WALLS

"Textured Walls"
Textone Plastic Paint
"Year 'Round Comfort and Fuel Saving"
Celotex and its many uses
"Sheetrock Walls"
"Plastint"
Colored finishing plaster
"Interiors Beautiful"
Upson Board
"The Snow White Lining"
Upson Tile
"Modern Lath for Modern Homes"
Bundled Rocklath

ROOFS

"Roof with Beauty"
Johns-Mansville Asbestos Shingles
"Copperclad"
"Beautiful Roofs That Last a Life Time"
"Colordrift for Your Roof"
Flintkote Asphalt Shingles
"A Portfolio of Creo-Dipt Houses"
Creo-Dipt Stained Shingles

FLOORS

"The Story of Oak Floors"

"Color Harmony in Floors"
Maple, Beech and Birch

"Flooring—How to Lay and Finish It"

WOODWORK

"Built-In Woodwork"

"Built-In Beauty for Homes Old and New"

"Inwall Breakfast Nooks"

"Morgan Doors"

"Utility Six Kitchen Cabinets"

Miscellaneous

"The Story of Wood"

"The Book of Lawn Furniture"

Send today for those you desire!

W. H. SAWYER LUMBER CO.

Special

Demonstration Home Offer

Morgan (Built-In) Ironing Board

A well-constructed, sturdy unit designed to fit between the wall studs. Convenient—Practical—Durable. Seen in Display Room. Special price . . . **$6.50**

On-the-Wall Ironing Board

Especially adapted to use in homes already built; fastens directly to wall or door. No home should be without one! Demonstrated in Display Room. Special price **$8.49**

Morgan Colonial Breakfast Nook

Thoroughly modern yet distinctively Colonial in design, extremely comfortable. Ample leg room provided for. To be seen in the kitchen. Special price . **$18.48**

Inwall Folding Breakfast Nook

A substantial and exceedingly convenient space-saving unit. Just the thing to use in small kitchens of homes already built. Ready for use in an instant—Quickly folded into wall. Featured in kitchen. Special price **$48.00**

Only one purchase of each item to a visitor.

W. H. SAWYER LUMBER CO.

66 LINCOLN STREET PHONE PARK 4055

Some of the Advantages

SAVES TIME:

Hours spent in looking for, assorting, assembling, cutting and fitting long trim are hours thrown away.

That time at the end of a job when every hour adds to the expense can be shortened if TrimPaK is specified.

GUARANTEES PERFECT MATERIAL:

All faulty stock, unsuitable for trim has been discarded by us before TrimPaK is cut; and we guarantee that you receive only perfect, usable goods.

When TrimPaK is used, nobody has to bother about the material except us.

You have no waste in the use of TrimPaK.

INSURES A PERFECT JOB:

The element of chance which enters into any building project is eliminated as far as interior trim is concerned when TrimPaK is specified. TrimPaK is cut to exact size by automatic machinery, carefully packed and plainly marked. Its use insures perfectly fitting door or window trim, cut from wood perfectly cured and manufactured.

We Stock TrimPaK in the Following Woods:

Arkansas Soft Pine

TRIMPAK

REG. U.S. PAT. OFF. TRADE MARK

Highest Grade INTERIOR FINISH

Patent Applied For

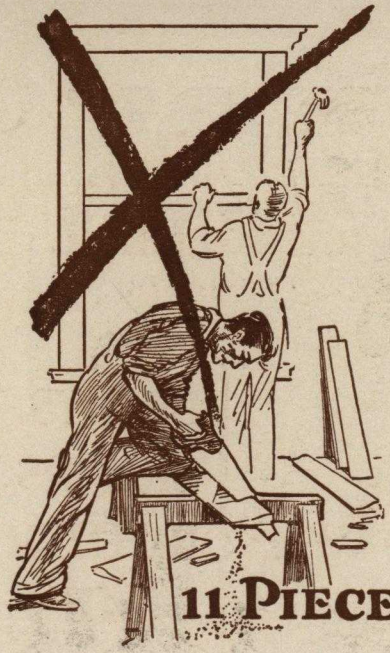
Saves { DELAYS ERRORS BOTHER TIME LOSSES

Sold and Guaranteed by

W. H. SAWYER LUMBER COMPANY

66 LINCOLN STREET

WORCESTER, MASS.



TRIMPAK

REG. U.S. PAT. OFF.

Highest Grade

INTERIOR FINISH

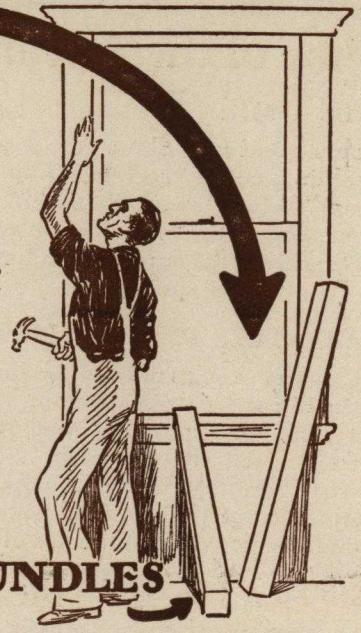
Patent Applied For

SUITS EVERYBODY

Solves trim problems of the dealer, architect, contractor and home-builder.

ELIMINATES CHANCE

TrimPaK guarantees the success of a job. No chance of errors in cut and fit, no possibility of imperfect wood, no expensive delays, no waste of material.



11 PIECES

Under the old method of handling trim the carpenter spends a large percentage of his time in unnecessary labor not carpentry work. He often loses time looking for different pieces to fit the particular opening he is trimming, and has to match the stock and do a lot of sanding. When the job is finished he finds that he is over or short on all the items, which means material wasted, or time lost in securing additional stock.

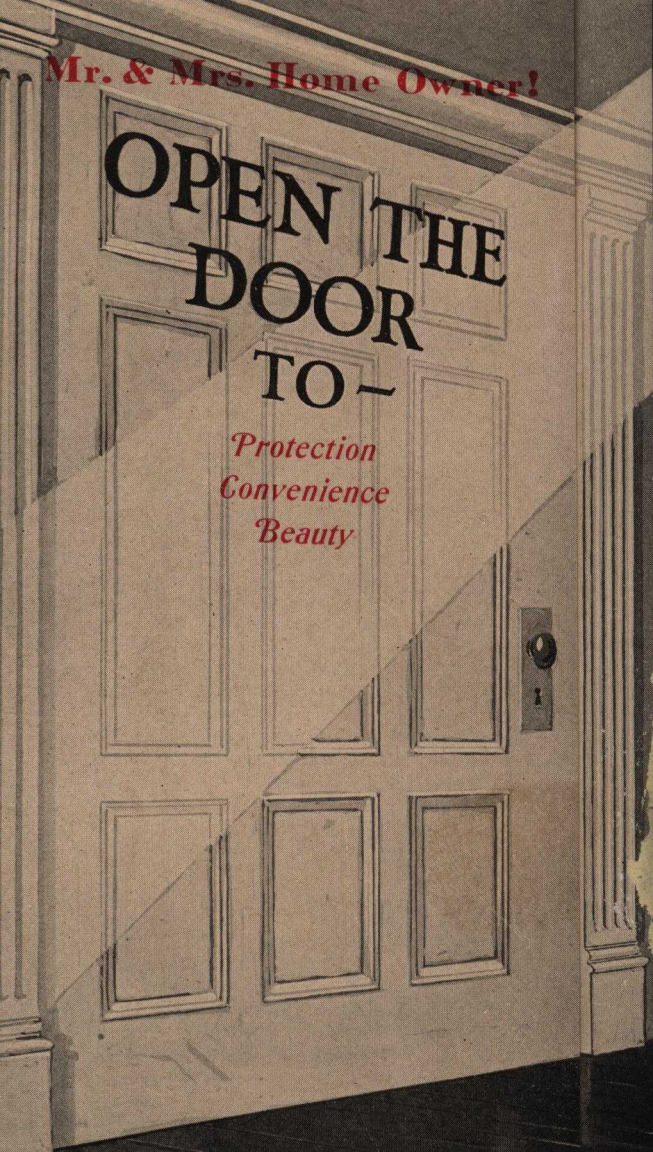
With TrimPaK, which is delivered on the job in two cartons for each opening, there is no waste material. No sanding necessary.

2 BUNDLES

No time lost sorting. And only fifty percent of the saw cuts are required in fitting, as against the old method. This means a time saving of at least 33⅓% in trimming a house and assures a perfect finish.

TrimPaK is made at the mills where the lumber is manufactured. Each package contains the correct number of pieces for the horizontal or vertical trim of a door or window, as indicated by the label at the end of the package. These pieces are cut the correct length, ready to fit, and guaranteed perfect as to quality and workmanship, which assures a quickly executed and satisfactory finished job.

SAVE A DAY THE TRIMPAK WAY


Mr. & Mrs. Home Owner!
OPEN THE DOOR TO—
Protection
Convenience
Beauty

Look into this ARRO-MATIC Cedar Closet!

You need them in your home---because they mean---

PROTECTION from moth-damage for all your clothing, furs, blankets and other belongings.

CONVENIENCE combined with SAFETY. Garments are kept fresh and unwrinkled. All the protection of a cedar-chest plus unthought of utility.

BEAUTY as well as SERVICE. The forest fragrance of Aromatic Red Cedar-wood is equaled only by its handsome appearance.

This ultra-modern compartment can be placed in either old or new homes. The cost is remarkably little; the cheapest insurance that can be had against moth-destruction.

Sweet odored *ARRO-MATIC* closet lining is fashioned from the finest Tennessee Aromatic Red Cedar trees into strips that are side and end matched and surfaced velvet smooth. These are nailed on furring strips in old closets, or right on the studding in new ones. Floors, walls and ceilings are covered.

The fragrant aroma of this wood not only stands constant guard against moth-damage, but also effectively deodorizes garments that have been worn.

Why wait longer to install these economical features? Just turn your closets over to a reliable workman for a day or two, and banish further moth worry.

Remember that *ONE* garment *SAVED* from *MOTHS* will *MORE* than *PAY* for the installation of genuine—

ARRO-MATIC

THE MOTH-PREVENTING CEDAR CLOSET-LINING

(See back page)

ARRO-MATIC Closet Lining is made $\frac{3}{8}$" thick and in two convenient widths, $2\frac{1}{2}$" and $3\frac{1}{4}$" faces.

To combat substitution and to protect this fine material, every bundle is wrapped in heavy kraft paper and sealed at the factory. Bundles are easily identified by looking for our nationally known *ARROW* trade-mark—

Manufactured by

CHICKAMAUGA CEDAR COMPANY

Stevenson, Alabama, U. S. A.

World's largest manufacturers of Cedar Closet Lining

RECOMMENDED AND SOLD

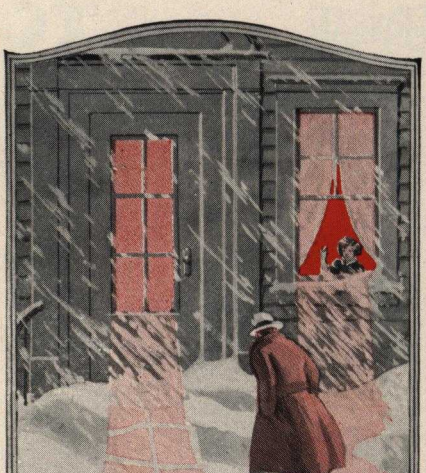
BY

W. H. SAWYER LUMBER CO.,

66 LINCOLN ST,

WORCESTER MASS.

Telephone or write us for an estimate. The low cost will surprise and please you. Don't wait until to-morrow. The clothes-moth may get there first.

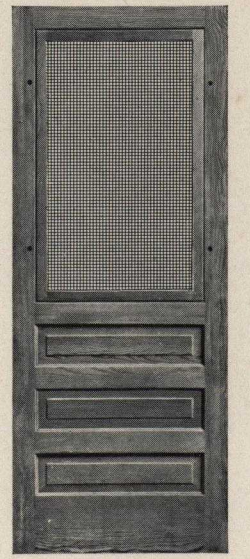


STORM SASH *and* DOORS

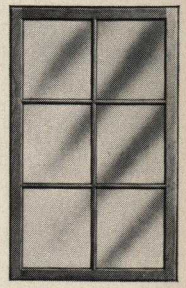
W. H. SAWYER LUMBER CO.
66 LINCOLN ST.
WORCESTER, MASS.

COMBINATION STORM DOORS

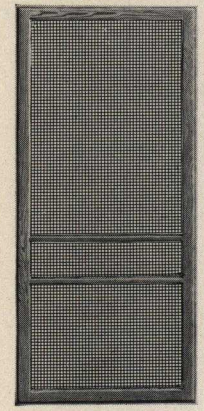
CLEAR WHITE PINE



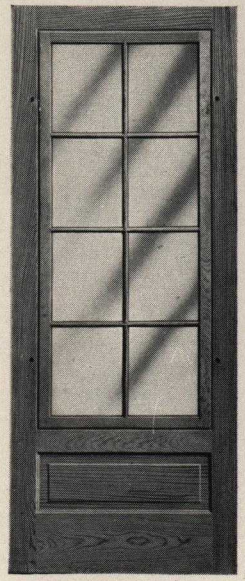
M-1499



Interchangeable Sash Panel



Interchangeable Screen Panel



M-1509

No. 2 WHITE PINE IN THE WHITE

The M-1499 is quickly changed from a storm door to a screen door, or the reverse.

Including 6-light Sash Glazed Plain and Screen wired with 16-Mesh Bronze wire.

Stock Sizes

2–6¾ x 6–9 1⅜
2–8¾ x 6–9 1⅜
2–8¾ x 7–1 1⅜
3–0¾ x 7–1 1⅜

No. 1 WHITE PINE IN THE WHITE

Including 8-light Sash Glazed Plain and Screen wired with 16-Mesh Bronze wire.

Stock Sizes

2– 6¾ x 6–9 1⅜
2– 8¾ x 6–9 1⅜
3– 0¾ x 6–9 1⅜
2– 8¾ x 7–1 1⅜
2–10¾ x 7–1 1⅜
3– 0¾ x 7–1 1⅜

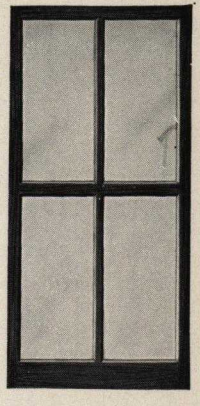
Clear White Pine
STORM SASH

M-1514

1⅛ Inches Thick { 8 Glazd. to a Bdl. / 4 Lights { 5 Open to a Bdl.

Morgan storm sash are sturdily built to weather the severe wear and tear of our worst winter storms.

When properly fitted, storm sash create a still air space between storm sash and windows providing insulation; check all draughts and cold and reduce coal costs to a minimum.



Size of Glass	Size of Opening
10 x 15	2– 0¼ x 3– 1½
10 x 18	3– 7½
10 x 20	3–11½
10 x 22	4– 3½
10 x 24	4– 7½
10 x 26	4–11½
10 x 28	5– 3½
10 x 30	5– 7½
10½ x 18	2– 1¼ x 3– 7½
12 x 15	2– 4¼ x 3– 1½
12 x 18	3– 7½
12 x 20	3–11½
12 x 21	4– 1½
12 x 22	4– 3½
12 x 24	4– 7½
12 x 26	4–11½
12 x 28	5– 3½
12 x 30	5– 7½
12 x 32	5–11½
13 x 15	2– 6¼ x 3– 1½
13 x 18	3– 7½
13 x 20	3–11½
13 x 21	4– 1½
13 x 22	4– 3½
13 x 24	4– 7½
13 x 26	4–11½
13 x 28	5– 3½
13 x 30	5– 7½
13 x 32	5–11½
13½ x 15	2– 7¼ x 3– 1½
13½ x 18	3– 7½
13½ x 20	3–11½
13½ x 21	4– 1½
13½ x 22	4– 3½
13½ x 24	4– 7½
13½ x 26	4–11½
13½ x 28	5– 3½
13½ x 30	5– 7½
14 x 15	2– 8¼ x 3– 1½
14 x 18	3– 7½
14 x 20	3–11½
14 x 21	4– 1½
14 x 22	4– 3½
14 x 24	4– 7½
14 x 26	4–11½
14 x 28	5– 3½
14 x 30	5– 7½
14 x 32	5–11½
15 x 24	2–10¼ x 4– 7½
15 x 26	4–11½
15 x 28	5– 3½
15 x 30	5– 7½
15 x 32	5–11½
16 x 24	3– 0¼ x 4– 7½
16 x 26	4–11½
16 x 28	5– 3½
16 x 30	5– 7½
16 x 32	5–11½

GET READY *for* THE COLD DAYS AHEAD

INSTALL STORM SASH *and* DOORS

NOW!

Fit your home complete with storm doors and sash. You'll find they'll be a real economy and convenience.

Keep the heat in and the cold out —conserve the coal pile.

Order now for prompt delivery.

Reg. U. S.
Pat. Office

Three generations of woodworking—years of experience are in back of every bit of woodwork when you buy Morgan Products.

The finest lumber, skilfully worked into products made under the most exacting methods in our modern-equipped factories —and yet

"There is no added cost for "Morgan-Quality"

Morgan Woodwork Organization

Morgan Millwork Co.
BALTIMORE
JERSEY CITY
GREENSBORO

Morgan Company
Oshkosh, Wis.
New York City

Morgan Sash & Door Co.
Chicago
Detroit
Cleveland